



# TECHNICAL CONSUMER PRODUCTS, INC.

**Technical Consumer Products (TCP)** was founded by Ellis Yan in 1986 and incorporated in 1993. **TCP** produces high-quality compact fluorescent light (CFL) bulbs, fixtures and lighting accessories and is known as a technological leader in lighting.

**TCP** introduced its **SpringLamp®**, an innovative spiral-shaped compact fluorescent lamp, in 1996. Compact fluorescent lamps were previously only available in a straight tube configuration. The new design made it possible for the same-size lamps to emit more light. The new **SpringLamp®** instantly became **TCP's** signature product. The company introduced the dimmable version of the **SpringLamp®** in 1997, which helped expand acceptance and use of compact fluorescent lighting in the residential market.

The company entered the residential consumer market in 2000 by manufacturing private label lighting products for retail giants **Home Depot** and **WalMart**.

**Technical Consumer Products** works closely with energy service companies throughout the United States to promote energy-efficient products through distribution partnerships. The company's ability to commercialize compact fluorescent bulbs and accessories has established it as a major supplier to those seeking to reduce electricity consumption.

**TCP's** product line includes more than 1,100 items, mostly for commercial and industrial lighting applications, the largest segment of which is hospitality, including hotels, motels and restaurants. **Marriott, Hilton** and **Best Western** hotels all use **TCP** lighting products.

**Technical Consumer Products** had more than \$50 million in sales in 2002. Today, **TCP** is the leading developer of compact fluorescent lighting in the United States and one of the largest privately owned manufacturers of cfl products and accessories in the world.

With its introduction of **fresh<sup>2</sup>** and **fresh<sup>2</sup> Ti**, for the retail and the commercial markets, respectively, **TCP** continues to break new ground in lighting technology. These compact fluorescent light bulbs break down odors in the air while efficiently lighting home and work areas. The bulbs will be available commercially and in limited retail test markets in early 2004.